

MEDIA RELEASE

CLEARVIEW NAMED RISK COMPANY OF 2020

06 February 2020: Diversified financial services company, ClearView has been named Risk Company of the Year at the annual Money Management / DEXX&R Adviser Choice Risk Awards in Sydney.

ClearView dominated the Awards, taking out four categories out of nine:

- Term and Total and Permanent Disability (TPD) Product
- Disability Income Product
- Inside Super Individual (Guaranteed Renewable) Term and TPD Rider
- Risk Company of the Year 2020

Hosted by Money Management in conjunction with leading Australian research company DEXX&R, the Awards are judged on a range of factors.

DEXX&R scores features, benefits and definitions across five product segments: Life, TPD, Trauma, Individual Disability Income Insurance (IDII) and Business Expenses, with products tested against a range of scenarios.

The score for each feature, benefit and definition is based on two elements:

- 1) The contribution of each to the total premium; and
- 2) Adviser feedback about the importance of each when framing their advice recommendations.

According to Mark Kachor, Managing Director of DEXX&R, ClearView has a market-leading product in terms of features, benefits and definitions, across all retail segments.

“Our process ranks each product based on a number of factors including price. The weighting for price varies by product type, for example, price represents 70% of the Term Life score but only 40% for IDII, based on how important price is deemed by advisers to be for each product category,” he said.

“Across the board, ClearView represented good value for money.”

Mr Kachor added that ClearView appeared ideally positioned to respond efficiently and effectively to the all the changes and challenges facing the industry, particularly the Australian Prudential Regulation Authority’s recent IDII sustainability measures.

ClearView General Manager, Strategy, Greg Martin said: “It is nice for ClearView to be recognised for our quality products and service”.

“Over the years, ClearView has also built a strong track record for paying claims and being there for our customers when they need us most.”

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About ClearView

ClearView Wealth Limited is an ASX-listed diversified financial services company that specialises in life insurance, wealth management and financial advice solutions. The group partners with financial advisers to help more Australians grow and protect their wealth and achieve their financial goals.